

LASTING System

# Value Added Distribution, IT Solutions and Services





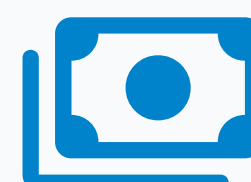
About us

## LASTING System

LASTING System, part of the LASTING Group, is a powerful player on the Romanian IT market, as well as one of the largest value-added IT distributors with 100% Romanian shareholding. Our company has been present on the Romanian B2B market for 25+ years.



**Top 3 regional Value Added Distributor (VAD)**



**36,3 million EUR turnover in the previous fiscal year**



**Long-term partnerships with vendors, resellers and end users**

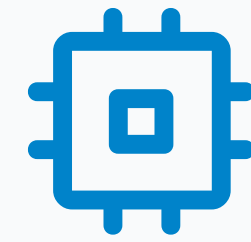


**Long-term partnerships with vendors, resellers and end users**

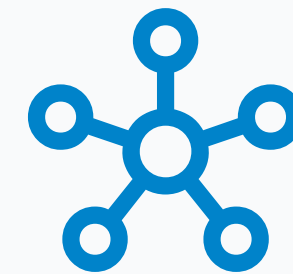
Competencies

## The LASTING Portfolio

LASTING System specializes in the value-added distribution (VAD) of IT infrastructure components. We provide solutions & track the entire implementation process areas which include:



**Critical computing**



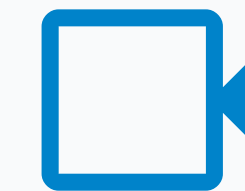
**Unified Communications**



**Power backup solutions**



**Consolidated storage**



**Advanced video surveillance solutions**

# Available solutions

## Value-added

### Servers



### Video surveillance & access control



### Storage



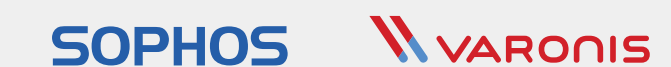
### Backup and management solutions for virtualized environments



### Networking



### CyberSecurity and data protection



### UPS



### Audio & videoconference, voice, call center and AV



Available solutions

# Volume

PC equipment, notebook,  
workstation and ThinClient



FUJITSU

Display



FUJITSU



SHARP

Certified upgrade memories



Workspace accessories



FUJITSU

Targus



Easy to do Business

## LASTING's B2B Portal

In its journey to facilitate and support the business of its reseller partners, LASTING System has invested in the development of a set of digital tools, the most significant of which is our B2B Portal. This functions as an e-shop and enables resellers to access a wide range of functionalities which greatly improve operational efficiency and speed.



Expertise

# Technical Certifications and Skill

**DELL**Technologies

6 certified engineers specialised in the installation, configuration and maintenance of server and storage solutions.

*A dedicated team of 5 consultants specialized in Dell distribution and value-added solutions.*

**FUJITSU**

**6 certified engineers** specialised in server installation, configuration and maintenance



**2 certified engineers** specialised in installations, solutions deployment and technical support

**EAT•N**

**3 certified engineers** specialised in the installation and maintenance of medium and large scale UPSes



**3 Windows Server** certified engineers



Prince2 certification

**DELL**Technologies

**1 Dell Networking** qualified engineer

**SOPHOS**

**1 Sophos** certified engineer



**3 certified engineers** for audio-video solutions

**vmware**

**1 VCP** certified engineer

**zoom**

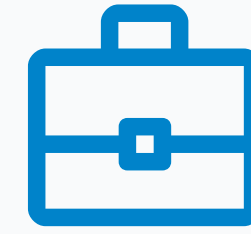
**2 Zoom** certified engineers

Capabilities

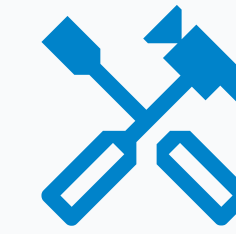
## Professional Services

Professional IT infrastructure management services - for successful companies. LASTING System provides professional IT infrastructure management services that allow our collaborators to take full advantage of our team's skills, expertise, energy and professionalism.

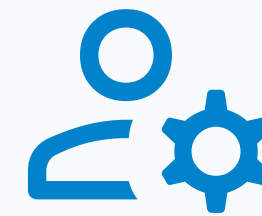
The main types of professional services that LASTING System can provide include:



**Consulting services**



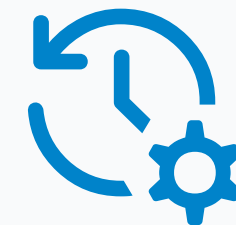
**Deployment services**



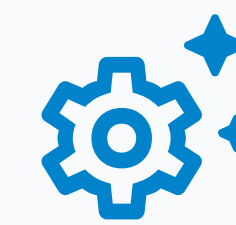
**Maintenance services**



**Installation services**



**Technical management services**



**Post-deployment support services**



LASTING System

# The partner you can trust

The LASTING solutions help our partners develop on the road to digital transformation.

## Office **Timișoara**

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